



CARLTON STAFFING

QUESTIONS TO ASK IN AN INTERVIEW

The questions you ask in the interview can make or break your chances. Asking zero questions—or the wrong questions—can put you at risk for a negative outcome. Asking the right questions will impress your interviewer and show your sincere interest in the position/company.

Here are some example questions you can ask. Feel free to use them or adjust them to suit your situation. Another great way to come up with your own questions is to Google the company and just make note of any questions that come up during your research.

- 1) What do you see ahead for your company in the next five years?
- 2) Who are your major competitors and how do they stack up against you in terms of product, market share, methods of marketing, and strengths and weaknesses?
- 3) Tell me about the history of growth and future growth plans of the company.
- 4) In the recent history of the company, what has been the biggest advance? Biggest setback?
- 5) What are the characteristics of your top people?
- 6) What are three main qualities you are looking for in a candidate?
- 7) What happened to the last person who held this job? What were their strengths/weaknesses?
- 8) What are the career paths in this department/company?
- 9) What would you consider to be the most important aspects of this job?
- 10) What have been the department's successes in the last couple of years?
- 11) What are the skills and attributes you value most for someone being hired for this position?
- 12) What are the most immediate challenges of the position that need to be addressed?
- 13) Why did you come to work here? What keeps you here?
- 14) How do you see me fitting in with your company?
- 15) What are the next steps in the interview process?